



OAK SOLUTIONS
group

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Dear Valued Customer,

As international tariffs continue to impact the wine industry, Oak Solutions Group is taking deliberate action to support its partners. The company is introducing a path forward that centers on access, pricing stability, and flexibility—so winemakers can focus on their craft.

To minimize disruption and ease cost burdens, Oak Solutions Group will absorb newly imposed tariffs on imports from the European Union used in its product lines, evOAK, tru-tan and Innerstave. This decision ensures winemakers can continue sourcing from preferred materials without unexpected price hikes in 2025.

Thanks to advance sourcing and strong supplier partnerships, Oak Solutions Group is well-positioned to offer guaranteed 2025 pricing on U.S.-crafted oak products. Inventory levels have been proactively reinforced, and the company is maintaining consistent production timelines across its domestic lines.

Our mission has always been to empower winemakers with tools that work—regardless of global headwinds. By offering pricing stability and adaptable solutions, we're reinforcing our commitment to being a partner that evolves with the industry.

Sincerely,

Kyle Sullivan
Global Sales Director

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